



Vivek Sriram

Partner

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Practices:

Corporate & Commercial
Mergers & Acquisitions
Joint Ventures & Collaborations
Corporate Restructuring
Private Equity & Venture Capital

Education:

LL.M. (Hons.), Northwestern
University School of Law,
Chicago (2013)

B.B.A, LL.B., (Hons.), National
Law University, Jodhpur (2009)

Professional Affiliation:

Bar Council of Tamil Nadu

Sectors:

Financial Services
New Age Business
Media
E-commerce
Retail

Vivek Sriram is a Partner in the Corporate and Commercial practice group in the Chennai office.

Vivek's expertise lies in advising international and domestic clients on structuring of transactions, investment strategies, domestic and cross-border M&A, strategic alliances, joint ventures, private equity, venture capital investments, strategic buy outs and exits and general corporate matters.

He also has experience in appearing before the Madras High Court and other courts and tribunals in Chennai on matters relating to election law, corporate, commercial, debt recovery and constitutional laws.

Representative Matters:

In his areas of expertise, Vivek has represented and advised the following clients:

- **Shanghai Fosun Pharmaceutical (Group) Co. Ltd.** and various subsidiaries on their acquisition of a 74% stake in Gland Pharma Limited for USD 1.09 billion (approx.) (being the largest foreign investment in India by a Chinese company) and consequent initial public offering of Gland Pharma Limited;
- **Reliance Retail Ventures Limited** and its wholly owned subsidiary, on the acquisition of the entire retail & wholesale and logistics and warehousing business of the Future Group, for approx. INR 24,713 crores (ongoing);
- **Tata Global Beverages Limited** on the acquisition of the Consumer Product Business of Tata Chemicals Limited, through a scheme of arrangement;
- **Tata Communications Limited (TCL)** and **Tata Communications Data Centers Private Limited (TCDC)** on TCL's sale of a 74% stake in TCDC to Singapore Technologies Telemedia, Singapore, for approx. USD 635 million;
- **Reliance Jio Digital Services Limited** on acquisition of the entire business undertaking of **Haptik Infotech Private Limited (Haptik)** by way of a slump sale, for **USD 101.3 million**;
- **Lightbox Ventures** on its investments in **Dunzo Digital Private Limited, Waycool Foods & Products Private Limited, Komorebi Tech Solutions Private Limited (Cityflo)** and **Mindcrest Wellness**



Ventures Private Limited (Innerhour);

- **India Infoline Finance Limited** on the sale of its commercial vehicle finance business to IndoStar Capital Finance Limited, for a consideration of approximately INR 2,419 crores (approx.);
- **Hitachi Ltd.** on acquisition of the entire issued equity shares of Prizm Payment Services Private Limited, from all its shareholders, including Winvest Holdings (India) Private Limited, Sequoia Capital and Axis Bank;
- **Maj Invest** on its purchase of ~7% in Aye Finance Private Limited from Accion Africa-Asia Investment Company for approximately USD 5.6 million;
- **Samena Capital**, a private investment firm focused on Asia, Middle East and North Africa, in its USD 18.5 million investment in Ugro Capital Limited, a listed Indian non-banking financial company;
- **TVS Motor Limited and its subsidiary**, on investments made in various companies including, Scienaptics, Inc. (US), Predictronics Corporation (US); Ultraviolette Automotive Private Limited (India); and Intellicar Telematics Private Limited (India)
- **TVS Capital Funds** on its investment in Five Star Finance Private Limited;
- **Permira Funds** on Indian law aspects on their acquisition of Duff & Phelps;
- **Validus Wealth Management Private Limited** on the proposed sale of a majority stake in Validus Wealth to the LGT Group;
- **Oman India Joint Investment Fund** on its acquisition of 11.5% stake in GSP Crop Science Private Limited;
- **Emperador Inc.**, on Indian law aspects pertinent to its acquisition of 100% stake in White & Mackay from United Spirits (Great Britain) Limited for USD 729 million;
- **Pepe Jeans Europe B.V.**, on their joint venture with Dollar Industries Limited, wherein the joint venture company will manufacture high-end inner wear products;
- **Vinmar International Limited**, on its investment in Banyan Sustainable Waste Management Private Limited;
- **Royal Vopak N.V.** and its affiliates, on its joint venture with Shapoorji Pallonji Group, wherein the joint venture company shall build and operate a third-party bulk liquid storage and handling facility to handle LPG, chemicals, petrochemicals, veg oils and Petroleum Oil & Lubricants (POL);
- **Vortex Engineering Private Limited** on the investment by



International Finance Corporation, having a deal size of approx USD 7 million;

- **Bodhi Brands Private Limited (velvetcase.com)** and its Promoters on investment by a group of 40 investors, including The Chennai Angels, Arihant Patni (co-founder of Nirvana Venture Advisors), Jacob Kurian (partner at New Silk Route Advisors) and Jerry Rao (former CEO of MPhasiS) in Bodhi Brands Private Limited;
- **Atos Origin**, on its acquisition of Venture Infotek India Private Limited, having a deal size of approx USD 99 million;
- **Sterlite Technologies Limited** on a joint venture with Viscas Corporation, Japan, wherein the joint venture company will manufacture a range of power cables;
- **Riken Corporation, Japan**, on a joint venture company with Amtek Auto Limited, wherein the joint venture company will manufacture automobile components;
- **FCC Co., Ltd.** on acquisition of RICO Auto Limited's entire shareholding in FCC RICO Limited, a 50-50 joint venture company, for a consideration of approx. USD 80 million;
- **Kokuyo Co, Ltd.**, Japan, on acquisition of shares of an Indian listed company, from resident promoters;
- **Sarthak Entertainment Private Limited (SEPL)** and its promoters, on the 100% sale of SEPL to Zee Entertainment Enterprises Limited;
- **Entertainment Network (India) Limited**, on acquisition of 4 (four) radio stations from another large Indian listed media company;
- **KS Gleitlager GmbH** on its acquisition of the bearings manufacturing division of a major Indian automotive parts company, having a deal size of approx. USD 20 million;
- **Primex Healthcare and Research Private Limited** on the investment in Primex, by Mr Agnivesh Agarwal of the Vedanta Group;
- **Writefine Products Private Limited (WFPL)** and its promoters, on Fabbrica Italiana Lapis ed Affini Spa, Italy (FILA's) acquisition of equity shares of WFPL;
- **The Election Commission of India, Union Public Services Commission and Tamilnadu Information Commission** on Writ Petitions before the Madras High Court; and
- **Various Clients** before various courts and tribunals in Chennai on matters relating to debt recovery law, arbitration law, corporate and commercial law, and constitutional law, among others.